

# Professional Business Solutions

PBS BULLETIN OF 26 MARCH 2008

## ATTENTION:

### FIRST QUARTER END: 3% FEE INCREASE

Dear Practice Owner: The end of the 2008 first quarter is upon us and once again it's time to pull the trigger and *increase your back end fees*. Remember: *the cost of living increase this last year has created a relative decrease in your fees*. The *treatment?* - small *scheduled quarterly fee increases to either or both of your front-end fees* (I.e. quotable items such as exams, spays, neuters, heartworm meds etc...) and *back-end fees* (I.e. radiographs, lab work, surgery fees etc...).

As of this first quarter ending, March 31st 2008, we recommend the following fee increase:

3% Back-end fee increase (q3Mo)

3% Front-end fee increase (q6Mo)

Next fee increase: Second quarter ending June 31, 2008

To book your **free** *Fee Analysis* please email back the following information:

Owner name: \_\_\_\_\_ Practice name: \_\_\_\_\_

Phone: \_\_\_\_\_ Best time to call: \_\_\_\_\_



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